Motion for Expedited Levier

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included BEFORE THE

STATE OF SOUTH CAROLINA

PUBLIC SERVICE COMMISSION

In the Matter of the Application of)

McLeodUSA Telecommunications)

Services, Inc.)

for a Certificate of Public Convenience and
Necessity to Provide Competitive Local
Exchange Telecommunications Services,
Facilities-Based Interexchange
Telecommunications Services and for
Alternative or Relaxed Regulation

Docket No. 2001-113-C

APPLICATION

McLeodUSA Telecommunications Services, Inc. ("McLeodUSA" or "Applicant

undersigned counsel and pursuant to South Carolina Code § 58-9-280 and the rules and regulations of the South Carolina Public Service Commission ("Rules"), hereby submits its application for a Certificate of Public Convenience and Necessity to provide resold and facilities-based local exchange services and facilities-based interexchange services in the State of South Carolina. In addition, as set forth in Section IV of this Application, Applicant requests waivers of certain Rules and that McLeodUSA be subject to alternative or relaxed regulation, pursuant to South Carolina Code §§ 58-9-575, 58-9-720 and 58-3-140. McLeodUSA is a nondominant carrier that has been authorized to provide resold intrastate interexchange services in South Carolina since 1997 pursuant to certification granted by this Commission, as set forth below.

In support of this Application, McLeodUSA provides the following information as well as a proposed initial tariff:

I. <u>DESCRIPTION OF THE APPLICANT</u>

1. Applicant's legal name is McLeodUSA Telecommunications Services, Inc. Applicant may be reached at its principal place of business:

McLeodUSA Technology Park 6400 C Street, S.W. P.O. Box 3177 Cedar Rapids, Iowa 52406-3177 Telephone: (319) 790-6823 Facsimile: (319) 790-7901

McLeodUSA is a wholly owned subsidiary of McLeodUSA Holdings, Inc. ("MHI"), a Delaware corporation. MHI, in turn, is a wholly owned subsidiary of McLeodUSA Incorporated, a publicly traded Delaware corporation and one of the leading telecommunications companies in the United States.

2. McLeodUSA is a corporation organized and existing under the laws of the State of Iowa. A copy of Applicant's Articles of Incorporation is attached hereto as Exhibit A. McLeodUSA is authorized to transact business in the State of South Carolina as a foreign corporation. A copy of McLeodUSA's Certificate of Authority to Transact Business in the State of South Carolina is attached hereto as Exhibit B. McLeodUSA's registered agent in the State of South Carolina is:

CT Corporation System
75 Beattie Place
Two Insignia Financial Plaza
Greenville, SC 29601

3. Correspondence or communications pertaining to this Application should be directed to Applicant's attorneys of record:

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Grace R. Chiu
Kelly A. Olson
Swidler Berlin Shereff Friedman, LLP
3000 K Street, N.W., Suite 300
Washington, D.C. 20007-5116
Telephone: (202) 424-7500

Facsimile: (202) 424-7645

with a copy to:

David R. Conn
Vice President and Deputy General Counsel
McLeodUSA Telecommunications Services, Inc.
McLeodUSA Technology Park
6400 C Street, S.W.
P.O. Box 3177
Cedar Rapids, Iowa 52406-3177
Telephone: (319) 790-7055
Facsimile: (319) 790-7901

- 4. Questions concerning the ongoing operations of Applicant following certification should be directed to Mr. Conn at the above address.
- 5. McLeodUSA is a nondominant carrier that provides integrated telecommunications services to small- and medium-size business and residential customers and governmental entities. McLeodUSA offers integrated telecommunications including local services in its 26-state footprint, primarily in the Midwest, Rocky Mountain and Pacific Northwest states; long distance and advanced data services are available in all states except Alaska and Hawaii. In South Carolina, McLeodUSA is authorized to provide resold intrastate interexchange services pursuant to a Certificate of Public Convenience and Necessity granted by this Commission by Order No. 97-944 issued in Docket No. 97-207-C (Nov. 4, 1997). McLeodŪSA also provides interstate and international telecommunications services as a nondominant carrier pursuant to authority of the Federal Communications Commission ("FCC").

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- 6. McLeodUSA is in the process of obtaining certification to provide resold and facilities-based local exchange services and facilities-based interexchange services in states where it does not hold such authority. Applicant currently has pending applications for such authority in California, Connecticut, Georgia, Kentucky, Maryland, Massachusetts, Mississippi, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania and Virginia. Applicant has never been denied certification to provide telecommunications services in any jurisdiction.
- 7. Further information regarding McLeodUSA's qualifications to provide telecommunications services in the State of South Carolina was filed with its application for certification to provide resold interexchange services, as referenced above, and is therefore already a matter of public record. Applicant respectfully requests that the Commission take official notice of that information and incorporate it by reference herein. That information, as supplemented and/or updated by the information provided in Section III of this Application, below, demonstrates that McLeodUSA possesses the technical, managerial, and financial qualifications to conduct the telecommunications operations specified in this Application in the State of South Carolina.

II. <u>DESCRIPTION OF PROPOSED SERVICES AND FACILITIES</u>

1. McLeodUSA seeks authority to provide resold and facilities-based local exchange and facilities-based interexchange telecommunications services to business and residential customers from all points within the State of South Carolina and, therefore, seeks statewide authorization. Although McLeodUSA initially plans to provide service in the service areas of BellSouth Telecommunications, Inc. d/b/a South Central Bell Telephone Company ("BellSouth"), McLeodUSA seeks statewide authorization so that it may expand its local exchange service areas

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in South Carolina as market conditions may warrant. McLeodUSA's services will be available on a full-time basis, 24 hours a day, seven (7) days a week.

- 2. In other states, McLeodUSA offers a full range of resold and facilities-based local exchange services, and plans to eventually offer these services in the State of South Carolina. Initial services offerings, however, will likely be limited to only a subset of these services. These services may include, but will not be limited to, the following: (1) local exchange access services to single-line and multi-line customers, including basic residential and business lines, direct inward/outward PBX trunk service, PRI-type services, Centrex services and ISDN; (2) local exchange services to customers of McLeodUSA end user access line services; (3) data services, including DSL, carried through McLeodUSA's ATM switches; and, (4) switched, dedicated and special carrier access services to other common carriers. These services will allow customers to originate and terminate local calls to other customers served by McLeodUSA as well as customers served by all other authorized local exchange carriers.
- 3. McLeodUSA will also provide switched access services and various intrastate private line and dedicated access services. In addition, Applicant will provide customers access to emergency services, including 911 and enhanced 911 services (where available). When providing local service via resale, McLeodUSA may provide operator and directory assistance through the incumbent local exchange carrier ("ILEC"). When customers are migrated to McLeodUSA's network facilities, McLeodUSA may provide directory assistance and operator services via its own personnel and equipment. McLeodUSA currently holds a Certificate of Public Convenience and Necessity to provide resold intrastate interexchange services in South Carolina, as described in Section I above.

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- 4. McLeodUSA currently has deployed both Lucent and Nortel DMS switches. McLeodUSA has not made a final decision as to switch deployment in South Carolina. McLeodUSA plans to utilize a backbone state-of-the-art fiber optic communications network that will carry traffic from various exchanges in South Carolina to McLeodUSA's switches and points of presence. McLeodUSA will provide 24-hour network monitoring and customer service centers.
- 5. As set forth in Section IV of this Application below, customers with service, billing and repair inquiries, and complaints may reach McLeodUSA 24 hours a day, seven (7) days a week using its toll free customer service numbers. McLeodUSA's toll free service number for residential customers is (800) 500-3453 and for business customers is (800) 593-1177. McLeodUSA's toll free number will be printed on its customers' monthly billing statements. Customer service representatives will monitor calls to this number 24 hours a day.

III. FINANCIAL, TECHNICAL AND MANAGERIAL QUALIFICATIONS

McLeodUSA is an experienced provider of competitive local exchange and interexchange telecommunications services and possesses the managerial, technical, and financial qualifications to provide the services proposed in this Application. McLeodUSA will rely upon its existing personnel and technological and financial resources to conduct its telecommunications operations in the State of South Carolina. In addition to its own expertise and resources, McLeodUSA relies upon the substantial financial, managerial and technical resources of its ultimate corporate parent, McLeodUSA Incorporated, one of the leading telecommunications companies in the United States. Further information demonstrating McLeodUSA's managerial, technical and financial qualifications is set forth below.

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Managerial Qualifications

1. McLeodUSA is an experienced provider of competitive local exchange and interexchange telecommunications services. Specifically, McLeodUSA currently offers integrated telecommunications including local services in its 26-state footprint, primarily in the Midwest, Rocky Mountain and Pacific Northwest states; long distance and advanced data services are available in all states except Alaska and Hawaii.

2. McLeodUSA is led by Clark McLeod, one of the most respected and influential leaders in the telecommunications industry, and the founder of McLeodUSA's corporate parent, McLeodUSA Incorporated. Mr. McLeod's previous business venture, Teleconnect, was founded in 1980. As chairman and chief executive officer of Teleconnect and President of Telecom*USA the successor of Teleconnect, Mr. McLeod was responsible for the transformation of this venture. by 1990, into the fourth largest U.S. long distance carrier. In August 1990, Telecom*USA was purchased by MCI for \$1.25 billion.

Mr. McLeod has assembled a management team for McLeodUSA that possesses 3. extensive managerial, financial, and technical experience in the telecommunications industry. Brief descriptions of the background and experience of key members of McLeodUSA's management team are provided in Exhibit C, attached hereto. The officers and directors responsible for Applicant's South Carolina operations are:

Officers:

Stephen C. Gray Roy A. Wilkens J. Lyle Patrick

Randall Rings

President and Chief Executive Officer of Local Services President and Chief Executive Officer of Data Services Chief Financial Officer

General Counsel

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McLeodUSA's sole director is Stephen C. Gray. The above listed principal officers and Applicant's sole director may be reached at the address set forth in Section I of this Application.

Technical Qualifications

- 4. Since its inception in 1991, Applicant's ultimate corporate parent, McLeodUSA Incorporated has aggressively pursued its goal for McLeodUSA to be the leading provider of integrated telecommunications services in the market areas it targets. McLeodUSA has grown rapidly over the last several years, expanding its existing networks, developing new networks, and increasing its service offerings. A facilities-based telecommunications provider, McLeodUSA has over 360 ATM switches, 37 voice switches, nearly 824,000 local lines, and over 10,000 route miles of fiber optic network, employing over 9,100 employees. McLeodUSA recently expanded its marketplace for advanced data and Internet services to all 50 states through the acquisition of Splitrock Services, Inc. ("Splitrock"). The Splitrock network, which is capable of transmitting integrated next-generation data, video and voice services, reaches 800 cities and 90 percent of the U.S. population.
- 5. The quality of service that McLeodUSA's South Carolina customers will receive will be equivalent to or better than that provided by the incumbent carrier.

Financial Qualifications

6. Applicant is financially qualified to render the proposed services. Specifically, McLeodUSA has access to ample capital through the strength of its ultimate corporate parent, McLeodUSA Incorporated. Under McLeodUSA Incorporated's corporate structure, financing activities are conducted by the parent entity, McLeodUSA Incorporated. Funds are dispersed to the operating subsidiaries as required by the subsidiary's operations.

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McLeodUSA Incorporated's annual revenues have grown from in excess of \$23 million for 1994 to more than \$908 million for 1999. For the quarter ended September 30, 2000, total revenues were a record \$366.6 million, compared to \$241.1 million for the same period one year ago, an increase of 52 percent. The growth of McLeodUSA Incorporated has been funded, in part, through net proceeds of approximately \$388 million from McLeodUSA Incorporated's 1996 initial and secondary public offerings of common stock, and private sales of equity securities yielding proceeds of \$41 million.

In September 1999, McLeodUSA Incorporated welcomed Forstmann Little & Co., a New York-based investment firm, as a long-term strategic partner. Forstmann Little provided a \$1 billion capital infusion, purchasing a 12 percent stake in McLeodUSA Incorporated. In May 2000, McLeodUSA Incorporated secured a bank credit facility of \$1.3 billion, funding its business plan at favorable rates.

Attached hereto as Exhibit D is a copy of McLeodUSA Incorporated's most recent financial statements as filed with the Securities and Exchange Commission on Forms 10-K and 10-Q. Exhibit D demonstrates that McLeodUSA Incorporated possesses the financing and working capital necessary to fulfill any obligations that McLeodUSA may undertake with respect to the operation and maintenance of the services proposed in this Application.

7. In granting McLeodUSA certification to provide resold intrastate interexchange telecommunications services in South Carolina, this Commission has already found McLeodUSA qualified to provide intrastate telecommunications services to South Carolina consumers. As detailed above, backed by McLeodUSA Incorporated's substantial financial resources, and led by a management team with proven experience in the telecommunications industry, McLeodUSA is

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well qualified to provide competitive local exchange and facilities-based interexchange services in the State of South Carolina.

IV. REQUESTS FOR WAIVER AND ALTERNATIVE OR RELAXED REGULATION, AND REGULATORY COMPLIANCE

Request for Expedited Treatment and Waiver of Hearing

1. McLeodUSA requests expedited treatment of this Application and a waiver of hearing. McLeodUSA has already been deemed qualified to provide resold intrastate interexchange telecommunications services pursuant to a Certificate of Public Convenience and Necessity granted by this Commission by Order No. 97-944 issued in Docket No. 97-207-C (Nov. 4, 1997). Applicant's motion for expedited treatment and waiver of hearing is attached hereto as Exhibit E. Pre-filed testimony given by David R. Conn in support of this Application and McLeodUSA's Motion are attached hereto as Exhibit F.

Request for Waivers

- McLeodUSA requests a waiver of the requirement in Rule 103-610 that all records required under the Rules be kept within the State. McLeodUSA maintains its records at its principal offices in Cedar Rapids, Iowa.
- 2. McLeodUSA also requests that it be exempt from any Rules governing record keeping that might require McLeodUSA to maintain its financial records in conformance with the Uniform System of Accounts ("USOA"). The USOA was developed by the FCC as a means of regulating telecommunications companies subject to rate base regulation. As a competitive carrier, McLeodUSA will not be subject to rate base regulation and therefore requests Commission approval to maintain its books in accordance with generally accepted accounting principals ("GAAP").

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- 3. McLeodUSA also requests waivers of any reporting requirements that, although applicable to ILECs, are not applicable to competitive carriers such as McLeodUSA because such requirements are not consistent with the demands of the competitive market and constitute an undue burden on a competitive carrier.
- 4. McLeodUSA requests a waiver of the requirement of Rule 103-631 to publish and distribute local exchange directories. Initially, McLeodUSA will not be providing switched end-user local exchange service. At such time as initiating such service, McLeodUSA intends to enter into an agreement with the directory publisher for BellSouth to include the names of its customers in BellSouth's directories.
- 5. In addition to the above requested waivers, McLeodUSA reserves the right to seek any regulatory waivers which may be required for McLeodUSA to compete effectively in the South Carolina telecommunications market.

Request for Alternative or Relaxed Regulation

6. McLeodUSA requests alternative or relaxed regulation in accordance with S.C. Code Ann. §§ 58-9-575, 58-9-720 and 58-3-140, in the same manner as granted by the Commission in Order Nos. 95-1734 and 96-55.

Marketing Practices

7. Applicant will market its services by direct solicitation. Applicant does not currently utilize marketing and/or promotional materials in South Carolina; however, Applicant can provide the Commission copies of such materials when they become available.

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8. Pursuant to the Commission's Order No. 95-658 (issued March 20, 1995), Applicant makes the following affirmation (which is included in Applicant's proposed tariff, attached hereto as Exhibit G):

As a telephone utility under the regulation of the Public Service Commission of South Carolina, Carrier does hereby assert and affirm that as a reseller of intrastate telecommunications service, Carrier will not indulge or participate in deceptive or misleading telecommunications marketing practices to the detriment of consumers in South Carolina, and will comply with those marketing procedures, if any, set forth by the Public Service Commission. Additionally, Carrier will be responsible for the marketing practices of its contracted telemarketers for compliance with this provision. Carrier understands that violation of this provision could result in a rule to show cause as to the withdrawal of its certification to complete intrastate telecommunications traffic within the state of South Carolina.

- 9. Toll Free Customer Service Support. Customers with service, billing and repair inquiries, and complaints may reach McLeodUSA 24 hours a day, seven (7) days a week using its toll free customer service numbers. McLeodUSA's toll free service number for residential customers is (800) 500-3453 and for business customers is (800) 593-1177. McLeodUSA's toll free number will be printed on its customers' monthly billing statements. Customer service representatives will monitor calls to this number 24 hours a day.
- 10. <u>Proposed Tariff.</u> Attached hereto as Exhibit G is a copy of Applicant's proposed initial tariff containing McLeodUSA's rates, terms, and conditions of service for the services proposed herein.

V. <u>PUBLIC INTEREST STATEMENT</u>

The entry of McLeodUSA into the telecommunications market in South Carolina will serve the public interest by creating greater competition in the telecommunications marketplace and by permitting customers to achieve increased efficiencies and cost savings. McLeodUSA's proposed

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services will meet the needs of business and individual users in the State of South Carolina for competitively priced, superior quality telecommunications services. Moreover, McLeodUSA's entry into the local exchange market will not adversely impact the availability of affordable local exchange and interexchange services. Accordingly, Commission approval of the instant Application will foster competition in the telecommunications market and generate significant benefits to South Carolina telecommunications users, including low-priced, high-quality services; innovative telecommunications services and increased consumer choice; and efficient use of existing telecommunications resources, as well as, increased diversification and reliability of the supply of communications services.

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WHEREFORE, McLeodUSA Telecommunications Services, Inc. respectfully requests that the South Carolina Public Service Commission issue an Order granting McLeodUSA: (1) a Certificate of Public Convenience and Necessity to provide resold and facilities-based local exchange and facilities-based interexchange telecommunications services in the State of South Carolina; (2) the motion and waivers requested herein, including alternative or relaxed regulation in accordance with South Carolina Code Ann. Sec. 58-9-575, in the same manner as granted by the South Carolina Public Service Commission in Order Nos. 95-1734 and 96-55; and (3) all other appropriate relief.

Respectfully submitted,

Grace R. Chiu

Brett P. Ferenchak

SWEDLER BERLIN SHEREFF FRIEDMAN, LLP

3000 K Street, N.W., Suite 300

Washington, D.C. 20007-5116

Telephone:

(202) 424-7500

Facsimile:

(202) 424-7645

Counsel for

McLeodUSA Telecommunications Services, Inc.

Dated: March 27, 2001

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EXHÎBIT LIST

EXHIBIT A Articles of Incorporation

EXHIBIT B Certificate of Authority to Transact Business

EXHIBIT C Management Qualifications

EXHIBIT D Financial Statements of Applicant's Ultimate

Corporate Parent, McLeodUSA Incorporated: SEC

Forms 10-K (1999) and 10-Q (3rd Qtr. 2000)

EXHIBIT E Motion for Expedited Treatment and Waiver of

Hearing

EXHIBIT F Pre-Filed Testimony of David R. Conn

EXHIBIT G Proposed Tariff

VERIFICATION

CERTIFICATE OF SERVICE

EXHIBIT A

Articles of Incorporation

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ARRICLES OF INCORPORATION

SECRETARY OF STATE

MELECO TELEGRACOMENT, INC.

The undersigned person, acting as incorporator of a comparation organized under the Iowa Business Corporation Act, Chapter 490, Code of Iowa 1993, adepts the following Articles of Impreparation for such corporation, to be effective upon filing with the Secretary of State of the State of Iowa.

ARTICLE I CORPORATE BANG AND EXISTENCE

The name of the corporation is Molecel Telemenagement, Inc. a comporation shall begin its existence as of the data that the custary of State issues a Certificate of Incorporation.

ARTICLE II AUTEORISED SEARCE

The aggregate number of shares which the corporation shall neve authority to issue is 1,000 shares of no par value stock.

MINICIA III REGISTRAL OFFICE AND MORNS

The street address of the initial registered office of the experation is 500 Firster Building, P.O. Box 2107, Cader Repids, and \$2405, and the name of its initial registered agent at such kiross is Thomas N. Collins.

PRICTE IA INCORPORATOR

The incorporator is Thomas M. Colline whose address is 500 Piretay Building, P.O. Box 2107, Cedar Rapids, Iowa 52406.

ARTICLE V BOARD OF BIRECTORS

e symber of directors constituting the initial Sound of Es is one. The name and address of the person who is to Directors le one.

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serve as director until the first annual meeting of shareholders or until his successors are elected and shall qualify ers:

Ten

Address

Clark McLeod

232 Rosedale Road SE Cedar Rapids, Iowa 52403

After the initial Board of Directors, the Sound shall consist of such anaber of directors as shall be fixed and determined by the shareholders from time to time at each amount meeting at which directors are to be elected.

CORPORATE POMERS

The corporation shall have unlimited power to engage in and to do any lawful and concerning any and all lawful business for which corporations may be organized under the lowe Evaluese Corporation

ARTICLE VII DIRECTORS LIBERLITY/INOUGHIVICATION

He director of this corporation shall be personally liable for sometary damages for breach of fiduciary duty as a director, except that a director may be held personally liable for such director's breaches of his or her duty of loyalty to the corporatios or its stockhelders for acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law, for anyeave inventional misconduct or a knowing violation of law, for a transaction from which the director derives an improper personal headilt, or under lows Code \$480.832 (1993) as amended or recodified. If the lows Business Corporation Act is later amended to permit the further elimination or limitation of the personal limitity of directors, then the limitation of a director of this corporation shall be eliminated or limited to the fullest extent permitted by such amendment.

Any director or officer who is involved in litigation by reason of his or her position as a director or officer of this expension shall be indemnified and held harmless by the expension to the fullest extent authorized by the Iowa Business Corporation has an interest authorized by the Iowa Business Corporation Act so it now exists or may emborquently be assuded (last, in the case of any such assudent, only to the extent that such assudent paralle the corporation to provide broader indemnification rights).

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ARTICLE VIII DIRECTOR OR OFFICER INVERERS

In the absence of fraud, no contract or transaction between this corporation and any other association or corporation shall be affected by the fact that any director or officer of this corporation is interested in or is a director of or officer of such other association or corporation. Any director or officer of this corporation individually may be a party to or may be interested in any such contract or transaction or in any way connected with any such person, firm, association or corporation. Each person who may become a director or officer of this corporation is relieved of all liability which may otherwise exist by reason of contracting with the corporation for the benefit of such person or any other person, firm, association or corporation in which such person may in any way be interested.

ARRICLE IX STOCK TRANSFER RESTRICTION

So stockholder of this corporation shall sell any shares of stock hald by him or har in this corporation without first offering to sall such stock to the corporation on the same terms and conditions and at the price offered in good faith and in writing by such proposed say apposed purchaser. The written effer by such proposed stock is offered to the corporation for sale. The corporation stock is offered to the corporation for sale. The corporation shall have the right to accept the offer at any time within thirty (30) days from and after the date on which the offer is made to the stockholder and shall exercise the option to purchase by notifying stockholder and shall exercise the option shall not exercise the stockholder in writing. If the corporation shall not exercise its option to purchase the shares of stock, it shall notify the stockholder in writing within the thirty (30) day period and the stockholder in writing within the thirty (30) day period and the shares may then be sold by the stockholder, but only to the proposed purchaser on the same terms and conditions as offered to proposed purchaser on the same terms and conditions as offered to the date on which the corporation declines to exercise its option.

EXECUTION ON NUTLEGY XEGAMMENTS COUNCYNESS SENT THE FERICIES S

The corporation shall have no corporate seal. All instruments executed by the corporation, including those which affect an interest in real estate, may be executed by the President or Vice President. Notwithstanding any of the foregoing provisions, any written instrument may be executed by any officer or officers,

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againt or agents, or other person or persons specifically designated by resolution of the Board of Directors of the corporation.

Dated this No day of ____

____, 1993.

Thomas M. Collins, Incorporator

COUNTY OF LINE



Hotary Publicain and for the State of Iona

ELAINE BAXTER
Secretary of State
FILED
Date: 7-26-1993
Time: 3:01 pm
Receipt \N9944



ELAINE BAXTER Secretary of State State of Iowa

IOWA 1994 ANNUAL REPORT for an IOWA CORPORATION

Required by Iowa Code chapter 490

AR-1

Return this report to the Secretary of State postmarked no later than March 31, 1994.

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1. The name of the corporation, its registered agent, and its registered office.	AUMUNE OL VERINIEVER &
490 DP-168002 MCLEOD TELEMANAGEMENT, INC. THOMAS M COLLINS 500 FIRSTAR BLOG PO BOX 2107 CEDAR RAPIDS, IA 52406 (You may change your registered agent/office in the box at right.)	Complete this section if there is a change to the current registered agent and registered office as preprinted in
2. Address of the Principal Office of the Corporation Town Carter Swite 500 221 7rd St St Ceden Waprds Iona 52-10/ Change the address to: Town Centre Suite 500 221- 3rd Ave SE Cedar Rapids, IA 52401 3. Stock Authorized and Issued	1. Name of the new registered agent: Casey D. Mahen (Please print) Signature of new registered agent) 2. The address of the new registered office in lowa is: 221-3rd Ave SE Suice 500 Street Address (A street address is required. A post office box may be added.) Cedar Rapids, IA 52401 (City, State, Zip) 3. The signature of a new registered agent constitutes the consent of the new agent to the appointment.
CLAȘS SERIES AUTHORIZED ISSUED 1	4. The name of the corporation and the address of the current registered agent and registered office are as stated in item one of this annual report. 5. After any change is made, the address of the registered office and the business address of the registered agent will be identical.
4. Does the corporation own agricultural land in lowa? YES, the corporation owns [Number of acres]	acree. XXXXX NO
5. Is the corporation a "family farm corporation?"	YES XXXXX NO
6. FILING FEE IS ENCLOSED	\$30.00
	d any etteched additional cheets

The officers and directors of the corporation are reported on page 2 and any attached additional sheets.

7. SIGNED: X FILED Signature ME

SECRETARY OF STATE
FILED 04/01/1994 AT 8:11 AN

STATE OF IOUA

Signature Mais 000168002W00046265 *W0: 94413985 -WS: 94413986 1319-3640000

Phone (optional)

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ARTICLES OF AMENDMENT OF MCLEOD TELEMANAGEMENT, INC.

TO THE SECRETARY OF STATE OF THE STATE OF IOWA:

Pursuant to the provisions of Sections 490.1005 and 490.1006 of the Iowa Business Corporation Act, the undersigned corporation adopts the following amendments to the corporation's Articles of Incorporation.

- 1. The name of the corporation, prior to the effective date of these Articles of Amendment, is McLeod Telemanagement, Inc. The name of the corporation following the effective date of these Articles of Amendment will be McLeodUSA Telecommunications Services, Inc.
- 2. The corporation has elected to amend Article I of the Articles of Incorporation to read as follows:

The name of the corporation is McLeodUSA Telecommunications Services, Inc.

- 3. The amendment was adopted by all members of the Board of Directors and the sole shareholder by unanimous written consent, without a meeting effective <u>Det 27, 1996</u>, all in accordance with Section 490.1003 of the lowa Business Curporation Act. The number of shares of the corporation outstanding at the time of adoption of the amendment was <u>1200</u> shares, common stock, the number of shares entitled to vote on the amendment was <u>1200</u> shares, common stock, and the number represented at the time of adoption was <u>1200</u> shares of common stock. All <u>2000</u> shares of common stock were voted in favor of adoption.
- 4. The effective date and time of this amendment is 12:01 a.m. January 1, 1997.

MCLEOD TELEMANAGEMENT, INC.

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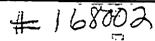
W130541

y: Casey D Mahon, Secretary



PAUL D. PATE Secretary of State State of lowa

Statement of Change of Registered Office or Registered Agent or Both



Pursuant to the provisions of the lowe Business Corporation Act, the lowe Limited Liability Company Act or the lowe Nonprofit Corporation Act, the corporation submits the following statement to change the registered office or registered agent or both, in lowe:

HECFIVEN

1.	The name of the	corporation: MCLEODUSA	TELECOMMUNICATIONS	SERVIČES,	INC. APR 07	' 1898 ⁼
	•	•			CEUGETARY!	OF STATE
						مهر استار

2.	The	address	of	the	new r	egisten	ed office	of	the	corporation:*
----	-----	---------	----	-----	-------	---------	-----------	----	-----	---------------

2222 Grand Avenue	Des Moines, Iowa		50312	
Street	City City	State	Zip	

3. The name of the new registered agent for the corporation:

C T Corporation System
*NOTE: The address of the registered office and the address of the business office of the registered agent as changed, will be identical.

4. Signature

Please type or print name and title: Laura J. Hahn, Assistant Secretary

COMPLETE THIS ITEM ONLY IF REGISTERED AGENT HAS CHANGED.

The undersigned consents to be appointed registered agent for the corporation named in this statement.

Name of new agent C T Corporation System

Signature M. N.C.

James M. Halpin, Assistant Secretary

The information you provide will be open for public inspection under lowa Code, se

PLEASE READ INSTRUCTIONS ON REVERSE BEFORE COMPLETING

536-0119

(IA - 1376 - 2/24/97)

FILED

IOWA

CCEPTED FOR PRPCESSING - 2019 November 13 2:14 PM - SCPSC - 2001-113-C - Page 23 of 52 ما

190291-NS AUG 281998

ARTICLES OF MERGER OF

CONSOLIDATED COMMUNICATIONS TELECOM SERVICES INC. INTO MCLEODUSA TELECOMMUNICATIONS SERVICES, INC.

TO THE SECRETARIES OF STATE OF THE STATE OF IOWA AND THE STATE OF ILLINOIS:

Pursuant to Section 1105 of the Iowa Business Corporation Act, Consolidated Communications Telecom Services Inc. and McLeodUSA Telecommunications Services, Inc. adopt the following articles of merger.

- 1. The Plan of Merger ("Plan") is attached as Exhibit 1.
- The designation, number of outstanding shares, and number of votes entitled to be cast by each voting group entitled to vote separately on the Plan as to each corporation is as follows:

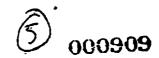
CONSOLIDATED COMMUNICATIONS TELECOM SERVICES INC.

Designation Of Group	Shares Outstanding	Votes Entitled To Be Cast On Amendment
Common	1,000	1,000

MCLEODUSA TELECOMMUNICATIONS SERVICES, INC.

Designation Of Group	Shares Outstanding	Votes Entitled To Be Cast On <u>Amendment</u>
Cómmon	1,000	1,000

The number of votes cast for the Plan by each voting group was sufficient for approval by that voting group. The votes cast in favor of the Plan were unanimous.



- 3. Consolidated Communications Telecom Services Inc. is merged into McLeodUSA Telecommunications Services, Inc. with McLeodUSA Telecommunications Services, Inc. as the surviving corporation.
- 4. This merger shall become effective upon filing with the Secretary of the State of Iowa and the Secretary of the State of Illinois.

Dated: July 30, 1998

CONSOLIDATED COMMUNICATIONS TELECOM SERVICES, INC.

Richard A. Lumpkin, Sole Director

MCLEODUSA TELECOMMUNICATIONS SERVICES, INC.

Clark E. McLeod, Sole Director

2. CLOSING MATTERS

2.1 <u>Cancellation of Certificates</u>. At the Closing, every share of Consolidated Common Stock will be surrendered to Telecommunications and the certificate(s) for such shares duly endorsed will be canceled.

3. SUBMISSION OF STOCKHOLDERS; EFFECTIVE DATE OF MERGER

This Plan of Merger shall be submitted to the stockholders of Consolidated and Telecommunications in accordance with the corporate laws of the State of Iewa and the State of Illinois. If this Plan of Merger is duly adopted by all shareholders entitled to vote of both Consolidated and Telecommunications and is not terminated, as soon as practicable after the conditions provided for in the Agreement have been satisfied or waived, Consolidated and Telecommunications shall execute and file such documents and take such other action as may be necessary or appropriate to effect the transactions contemplated by the Plan of Merger.

4. MISCELLANEOUS

- 4.1 <u>Plan</u>. The Plan and this Agreement are intended to be construed together in order to effectuate their purposes.
- 4.2 Assignment, Binding Upon Successors and Assigns. Neither party hereto may assign any of its rights or obligations under this Agreement without the prior written consent of the other party hereto, which consent may be withheld in such party's sole discretion. This Agreement will be binding upon and inure to the benefit of the parties hereto and their respective successors and permitted assigns.
- 4.3 Governing Law. This Agreement shall be governed by and construed in accordance with the internal laws of the State of Iowa (irrespective of its choice of law or conflict of laws principles).
- 4.4 <u>Counterparts</u>. This Agreement may be executed in two or more counterparts, each of which will be an original as regards any party whose signature appears thereon and all of which together will constitute one and the same instrument.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be duly executed as of the date and year first above written.

CONSOLIDATED COMMUNICATIONS TELECOM SERVICES, INC.

By: / Cecour Complete
Richard A. Lumpkin, Sole Director

MCLEODUSA TELECOMMUNICATIONS SERVICES, INC.

Clark E. McLeod, Sole Director

FILED
IOWA
SECRETARY OF STATE
8-28-98
/0:35 am
W189351



CHESTER J. CULVER Secretary of State State of lowa

STATEMENT OF CHANGE OF REGISTERED OFFICE /68002 AND/OR REGISTERED AGENT

Pursuant to lowalism, the undersigned submits this Statement to change the business entity's registered office and/or registered agent in lows. Please read the INSTRUCTIONS on the back side of this form before completing the information and signing below. 3 1. The NAME of the business entity is: McLealUSA Telecommunications Services Inc. 2. The street address of the CURRENT registered OFFICE is: 3. The street address of the NEW registered OFFICE is: 6400 C Street SW, PO Box 3177, Ceder Repids, IA 52406-3177 4. The name of the CURRENT registered AGENT is: Randall Rings 5. The name of the NEW registered AGENT is: 6. If the REGISTERED AGENT has changed, the NEW Registered Agent must sign here, consenting to their appointment, or attach their written consent to this form. Complete ONLY if the Registered Agent changes. 7. If the REGISTERED AGENT changes the street address of their business office on this form, the Registered Agent must sign here indicating that NOTICE of the change has been given to the business entity. Complete ONLY if the Registered Agent changes the street address of their business office. 8. After any/all change(s) are made, the street address of the registered office and the street address of the business office of the registered agent will be identical. **FILED** IOWA SECRETARY OF STATE 9. Signature by authorized representative: Print Name and Title: Randall Rings

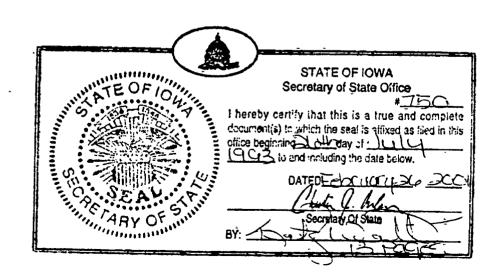


EXHIBIT B

Certificate of Authority to Transact Business

CERTIFIED TO BE A TRUE AND CORRECT COP AS TAKEN FROM AND COMPARED WITH THE ORIGINAL ON FILE IN THIS OFFICE



STATE OF SOUTH CAROLII SECRETARY OF STATE

C	STATE OF SOUTH CAROLINA O'RIGINAL ON FILE IN THIS OFFICE JAN 2 3 1997 STATE OF SOUTH CAROLINA SECRETARY OF STATE SECRETARY OF STATE FILE D	ACCEPTE
SE	JAN 2 3 1997 APPLICATION FOR AN AMENDED CERTIFICATE JAN 2 3 1997 OF AUTHORITY BY A FOREIGN CORPORATION 9 10 11 12 1 2 3 4 5 6 CRETARY OF STATE OF SOUTH CAROLINA 9 10 11 12 1 2 3 4 5 6	ED FOR PRO
	Pursuant to §33-15-104 of the 1976 South Carolina Code, as amended, the undersigned corporation hereby applies for an amended certificate of authority to transact business in the State of South Carolina and for that purpose hereby submits the following statement:	ROCESSING - 2019
1.	The name of the corporation is McLeod Telemanagement, Inc.	No/
1a	The above named corporation received a Certificate of Authority to transact business in South Carolina on: November 21, 1996	/ember
2.	This application is filed for the following reason (complete all applicable items):	13 2
	x a. The corporation has changed its corporate name as follows McLeodUSA Telecommunications Services, Inc.	:14 PM
	b. The corporation has changed its duration to	- 6
	c. The corporation has changed the state or country of its incorporation to	SCPSC
3.	The name of the corporation for the purposes of transacting business in South Carolina is (See §§33-4-101 and 33-15-106) and see §§33-19-500(b)(1) if the corporation is a professional corporation) McLeodUSA Telecommunications Services, Inc.	
4.	It is incorporated as (check applicable item) 🗵 a general business corporation, 🔲 a professional corporation, under the laws of the state of Towa	- 1
5 .	The date of its incorporation is <u>July 26, 1993</u> and the period of its duration is <u>Perpetual</u>	Page 31
6.	The address of the principal office of the corporation in the jurisdiction of its incorporation is	of 5
	221 Third Avenue SE, Suite 500 in the city of Cedar Rapids (Street & Number)	N
7.	and the state of Towa 52401 Zip Code The address of the proposed registered office in the state of South Carolina is Financial Plaza (Street & Number) System, 75 Beattie Place, Two Insignia Financial Plaza (Street & Number)	
8.	The name of the proposed registered agent in this state at such address is system.	

s (if the corporation has no

of directors on behalf of the corporation) and principal Officers: a) Name of Directors **Business Address** 221 Third Avenue SE, Suite 500, Cedar Rapids, Town 52401 Clark E. McLeod b) Name and Office of **Business Address** Principal Officers ark E. McLeod, Chief Executive 221 Third Avenue SE, Suite 500, Cedar Rapids, Towa 52401 221 Third Avenue SE, Suite 500, Cedar Gray, President Blake O. Fisher, Jr., CFO/Treasurer Suite 500, Cedar SE, Suite 500, Cedar Casey D. Mahon, Secretary The aggregate number of shares which the corporation has authority to issue, itemized by classes and series, if any, within a class: Class of Shares (and series, if any) Authorized No. of Each Class (and Series) Common/(No series) 1.000 Unless a delayed date is specified, this application shall be effective when accepted for filing by the Secretary of State (See §33-1-230): Dated this day of Jan. 1997 Telecommunications Services, Inc (Name of Corporation) (Signature of Officer)

directors, then the name and address of those persons who are exercising the statutory authority

FILING INSTRUCTIONS

Casey D.

1. Two copies of this application, the original and either a duplicate original or a conformed copy, must be filed.

The name and usual busines address of the corporation's dire

- 2. If the space in this form is insufficient, please attach additional sheets containing a reference to the appropriate paragraph in this form.
- Schedule of Fees (payable at the time of filing this document)

Fee for filing Application (payable to the Secretary of State) Filing Tax

\$10.00 100.00

Mahon, Secretary.
(Type or Print Name and Office)

4. If the applicant corporation is adopting a ficticious name for use in South Carolina pursuant to Section 33-15-106(a), then a certified copy of the board of directors resolution approving the ficticious name must be attached to the application.

The State of South Carolina



Office of Secretary of State Jim Miles Certificate of Authorization

I, Jim Miles, Secretary of State of South Carolina Hereby certify that:

MCLEOD TELEMANAGEMENT, INC.,

a corporation duly organized under the laws of the state of IOWA and issued a certificate of authority to transact business in South Carolina on November 21st, 1996, has on the date hereof filed all reports due this office, paid all fees, taxes and penalties owed to the Secretary of State, that the Secretary of State has not mailed notice to the Corporation that its authority to transact business in South Carolina is subject to being revoked pursuant to Section 33-15-310 of the 1976 South Carolina Code, and no application for surrender of authority to do business in South Carolina has been filed in this office as of the date hereof.

> Given under my Hand and the Great Seal of the State at Columbia this 22nd day of November, 1996.

> > Jim Miles, Secretary of State

is certificate does not contain any representation concerning fees or taxes owed by the Corporation to the

EXHIBIT C

Management Qualifications

Management Biographies of McLeodUSA Telecommunications Services, Inc.

Stephen C. Gray

Mr. Gray is McLeodUSA's President and Chief Executive Officer - Local Services. He also serves as Co-Chief Executive Officer, President, and Chief Operating Officer of McLeodUSA's ultimate corporate parent, McLeodUSA Incorporated. Prior to joining McLeodUSA Incorporated, Mr. Gray served as Vice President of Business Services at MCI, from August 1990 to September 1992 where he was responsible for MCI's local access strategy and for marketing and sales support of the Business Markets division. From February 1988 to August 1990, Mr. Gray served as Senior Vice President of National Accounts and Carrier Services for Telecom*USA, where his responsibilities included sales, marketing, key contract negotiations and strategic acquisitions and combinations. Prior to joining Telecom*USA, from September 1986 to February 1988, Mr. Gray held a variety of management positions with Williams Telecommunications Company, a long distance telephone company.

Roy A. Wilkens

Mr. Wilkens is McLeodUSA's President and Chief Executive Officer - Data Services. Mr. Wilkens was President of the Williams Pipeline Company when he founded WilTel Network Services in 1985 as an operating unit of the Williams Companies, Inc. He served as Chief Executive Officer of WilTel Network Services from 1985 to 1997. In 1995, WilTel Network Services was acquired by LDDS Communications, which now operates under the name WorldCom. Mr. Wilkens served as Vice Chairman of WorldCom until his retirement in 1997. In 1992, Mr. Wilkens was appointed by President George Bush to the National Security Telecommunications Advisory Council. He also has served as chairman of both the Competitive Telecommunications Association (CompTel) and the National Telecommunications Network. Mr. Wilkens is a director of Splitrock Services, Inc., Paging Network, Inc., UniDial Inc., and Orillion Corporation.

J. Lyle Patrick

Mr. Patrick is Chief Financial Officer of both McLeodUSA, and McLeodUSA's ultimate corporate parent, McLeodUSA Incorporated. Since September 1997, Mr. Patrick has had responsibility for financial, billing and other administrative functions, as well as directing regulatory and legislative efforts with various state and national agencies. From 1988 until September of 1997, Mr. Patrick was Vice President and Chief Financial Officer of Consolidated Communications Inc. (CCI). Mr. Patrick is a Certified Public Accountant and prior to his tenure with CCI was a partner with Arthur Andersen LLP for 14 years. Mr. Patrick is the immediate past Chairman of the CompTel Board of Directors, the national competitive telecommunications association. He is a past Chairman of the Illinois Telecommunications Association Board of Directors, and has served on various committees as well as the Board of Directors of the United States Telephone Association.

Randall Rings

Mr. Rings is General Counsel of McLeodUSA and Group Vice President - Chief Legal Officer of McLeod. He served as Vice President, Secretary and General Counsel of McLeodUSA Incorporated since March 1998. From May 1996 to March 1998, Mr. Rings served as General Counsel of McLeodUSA Publishing, where he was responsible for legal, legislative and regulatory affairs. Prior to 1996, Mr. Rings served as an Associate Attorney at March & McMillan, P.C., with a diverse legal practice which included business planning, commercial litigation, employment and environmental law, and representation of electric and telephone cooperatives. From November 1988 to June 1992, Mr. Rings served as Corporate Counsel to the Association of Illinois Electric Cooperatives where, as chief legal officer, he advised electric and telephone cooperatives throughout Illinois on corporate, tax, employment and other legal matters.

EXHIBIT D

Financial Qualifications

Financial Statements of Applicant's Ultimate Corporate Parent, McLeodUSA Incorporated, filed as part of SEC Form 10-K

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K

Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended December 31, 1999

Commission File Number: 0-20763

McLEODUSA INCORPORATED

(Exact name of registrant as specified in its charter)

Delaware

42-1407240

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

McLeodUSA Technology Park 6400 C Štreet SW, P.O. Box 3177 Cedar Rapids, IA

52406-3177 (Zip Code)

(Address of principal executive offices)

Registrant's telephone number, including area code: (319) 364-0000

Securities registered pursuant to Section 12(b) of the Act:

Not applicable

Securities registered pursuant to Section 12(g) of the Act:

Class A common stock, par value \$0.01 per share 6.75% Series A preferred stock, par value \$0.01 per share (Title of Classes)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. []

The aggregate market value of the voting stock held by non-affiliates of the registrant, based upon the closing price of the registrant's common stock as of March 17, 2000 is \$11,278,547,249.*/

The number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date is:

 Class A common stock, par value \$.01 per share, outstanding as of March 17, 2000: 160,512,447 shares

DOCUMENTS INCORPORATED BY REFERENCE

List hereunder the following documents incorporated by reference and the Part of the Form 10-K into which the document is incorporated:

Portions of the definitive proxy statement for the Annual Meeting of Stockholders to be held on May 31. 2000, to be filed within 120 days after the end of the registrant's fiscal year, are incorporated by reference

^{*/} Solely for the purposes of this calculation, all directors and executive officers of the registrant and all stockholders beneficially owning more than 5% of the registrant's common stock that have representation on the registrant's Board of Directors are considered to be affiliates.

REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Board of Directors and Stockholders of McLeodUSA Incorporated:

We have audited the accompanying consolidated balance sheets of McLeodUSA Incorporated (a Delaware corporation) and subsidiaries as of December 31, 1999 and 1998, and the related consolidated statements of operations and comprehensive income, stockholders' equity, and eash flows for each of the three years in the period ended December 31, 1999. These financial statements are the responsibility of McLeodUSA Incorporated's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of McLeodUSA Incorporated and subsidiaries as of December 31, 1999 and 1998, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 1999 in conformity with accounting principles generally accepted in the United States.

ARTHUR ANDERSEN LLP

Chicago, Illineis
January 26, 2000
(except with respect to the matters discussed in Note 16, as to which the date is February 29, 2000)

MCLEODUSA INCORPORATED AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (In millions, except shares)

,	Decembe	er 31.
ASSETS	<u> 1999</u>	1998
Current Assets		
Cash and cash equivalents	\$ 326.9	\$ 455.1
Investment in available-for-sale securities	934.1	136.6
rade receivables, net	183.8	116.4
Inventory	27.5	12.8
Deferred expenses	39.2	26.7
Total current assets	<u>58.0</u>	<u>45.6</u>
	<u>1.569.5</u>	793.2
Property and Equipment		
Land and building	85.1	60.3
Telecommunications networks	635.9	307.3
Networks in progress	267.2	138.3
Building in progress	453.2 1.2	185.5 12.6
	1,442.6	704.0
Less accumulated depreciation	172.6	74.3
•	1.270.0	629.7
Investments, Intangibles and Other Assets		
Other investments	35.9	35.9
GOODWIII, NET	957.1	289.6
Other intangibles, net	290.2	112.4
Other	80.4	64.4
	1.363.6	502.3
	\$4,203.1	\$1,925.2
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities		
Current maturities of long-term debt	\$ 14.4	\$ 8.2
Contracts and notes payable	.1	4.5
Accounts payable	109.6	62.0
Other accrued liabilities.	26.2 92.2	13.6 63.8
Deferred revenue, current portion	24.1	11.0
Customer deposits	30.1	16.8
Total current liabilities	296.7	179.9
LONG-Lerm Liebt, less current maturities	1,763.8	1.245.2
Deterred Revenue, less current portion	15.8	16.8
Other Long-term liabilities	18.3	20.5
	2.094.6	1.462.4
Redeemable convertible preferred stock		
Preferred, Series B, redeemable, convertible, \$.01 par value, authorized, issued and		
Outstanding 1999 275,000: 1998 none Preferred, Series C, redeemable, convertible, \$.01 par value, authorized, issued and	687.5 ·	_
Outstanding 1999 125,000: 1998 none	240.5	
Consistency 1999 125,000. 1990 in the	312.5	
Stockholders' Equity	1.000.0	
Capital stock:		
Preferred, Series A, \$.01 par value: authorized, issued and outstanding		
1999 1,150,000 shares; 1998 none	_	_
Common, Class A, \$.01 par value; authorized 250,000,000 shares; issued and outstanding 1999 157,587,012 shares and 1998 127,358,350 shares		
Common, Class B, convertible, \$.01 par value; authorized 22,000,000 shares;	1.6	1.3
issued and outstanding 1999 none; 1998 none		
Additional paid-in capital	1.523.5	740 5
Accurrulated denot	1,523.5 (491.3)	716.5 (253.3)
Accumulated other comprehensive income (loss)	74.7	(233.3)
. , , , , , , , , , , , , , , , , , , ,	1.108.5	462.8
	\$4,203.1	\$1,925.2
	4.12.00.	<u> </u>

MCLÉODUSA INCORPORATED AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (In millions, except per share data)

Year Ended December 31,

	<u> 1999</u>	1998	_1997_
Revenue:			
Telecommunications:			
Local and long distance	\$ 456.0	\$ 271.2	\$ 110.0
Local exchange services	78.4	67.8	16.1
Private line and data	80.1	40.1	17.2
Network maintenance and equipment	36.3	32.9	21.0
Other telecommunications	30.1	27.8	9.9
Total telecommunications revenue	680.9	439.8	174.2
Directory	209.2	144.9	81.1
Telemarketing	<u>18.7</u>	<u> 19.4</u>	12.6
Total revenue	908.8	604.1	267.9
Operating expenses:			
Cost of service	457.1	323.2	151.2
Selling, general and administrative	392.7	260.9	148.2
Depreciation and amortization	190.7	89.1	33.3
Other		5.6	<u>4.6</u>
Totāl operating expenses	1.040.5	- 678.8	337.3
Operating loss	(131.7)	(74.7)	(69.4)
Nonoperating income (expense):			
Interest income	42.6	26.0	22.7
Interest (expense)	(136.8)	(78.2)	(34.6)
Other income	5.6	2.0	1.4
Total nonoperating income (expense)	(88.6)	(50.2)	(10.5)
Loss before income taxes	(220.3)	(124.9)	(79.9)
Income taxes	_	<u></u>	
Net loss	(220.3)	(124.9)	(79.9)
Preferred stock dividend	(17.7)	(124.5)	(13.5)
Net loss applicable to common shares	<u>\$ (238.0)</u>	<u>\$ (124.9)</u>	<u>\$ (79.9</u>)
Basic and diluted loss per common share	\$ (1.61)	\$ (.99)	\$_ (.73)
•	•	**************************************	
Weighted average common shares outstanding	<u>147.7</u>	<u>125.6</u>	109.9
Other comprehensive income (loss):			
Unrealized gains on securities:			
Unrealized holding gains (losses) arising during the			
Period	92.4	2.0	(0.5)
raio	83.4	3.0	(2.5)
Less: Reclassification adjustment for gains included in			
Nét incôme	(7.0)	(2.2)	
Total other comprehensive income (loss)	76.4		(2.5)
• • • • • • • • • • • • • • • • • • • •			(2.5]
Comprehensive loss	<u>\$ (161.6)</u>	<u>\$ (124.1)</u>	\$ _ (82.4)

MCLEODUSA INCORPORATED AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY Years Ended December 31, 1999, 1998 and 1997 (In millions, except shares)

		n Stock	Additional Paid-In	Accumulated	Accumulated Other Comprehensive	
	Class A	Class B	Capital	Deficit	Income	Total
Balance, December 31, 1996 Net loss Issuarice of 1.137,883 shares of Class A	\$ 0.4 —	\$ 0.2	\$ 450.7 —	\$ (47.8) (79.9)	\$ <u> </u>	\$ 403.5 (79.9)
Common stock Release of 56.177 shares of Class A common	_		0.9	_	_	0.9
stock from escrow	_	-	1.3	-	_	1.3
stock in connection with the acquisition of Digital Communications of lowa, Inc Issuance of 8,488,598 shares of Glass A	_	-	2.3	_	_	2.3
Common stock in connection with the Acquisition of CCL	-	=	223.6	_	_	223.6
in connection with the acquisition of certain assets of OneTEL Corp. Issuance of 140,000 shares of Class A common stock	÷	-	2.0	<u></u>	_	2.0
in connection with the acquisition of ownership interests of Colorado Directory Company LLC	_	_	4.5	_	_	4.5
Issuance of 38,080 shares of Class A common stock to participants in the Employee Stock Purchase Plan	_	_	0.7	_	_	0.7
Conversion of 15,625,929 shares of Class B Common stock to 15,625,929 shares of Class						
A common stock Amortization of compensation expense related to	0.2	(0.2)	_		-	_
stock options Other comprehensive income	_		3.0	_	_	3.0
		-=		407.7	(2.5)	
Balance, December 31, 1997 Net loss Issuance of 1,353,785 shares of Class A	0.6	=	689.0	(127.7) (124.9)	(2.5)	559.4 (124.9)
common stock Issuance of 70,508 shares of Class A common	-	<u></u>	3.7		_	3.7
stock in connection with the acquisition of NewCom Technologies, Inc. and NewCom OSP Services, Inc.	-		3.2	_	_	3.2
issuance of 151,019 shares of Class A common stock in connection with the acquisition of certain assets						
of Communications Cable-Laying Company, Inc Issuance of 70,672 shares of Class A common stock in connection with the acquisition of	_	_	6.0	_		6.0
of inlet, Inc. Issuance of 82,602 shares of Class A common stock	_	_	2.4	_		2.4
to participants in the 401(k) profit-sharing plans Issuance of 132,893 shares of Class A common stock	-	_	2.6	_	_	2.6
to participants in the Employee Stock Purchase Plan Amortization of compensation expense related to	_	_	3.7	_	_	3.7
stock options	_	_	5 .9	_	_	5.9
Other comprehensive income					0.8	0.8
Balance, December 31, 1998 Two-for-one stock split (Note 8)	0.6 0.7	=	716.5	(252.6) (0.7)	(1.7)	462.8
Net loss	_		_	(238.0)	_	(238.0)
Issuance of 4,174,274 shares of Class A common stock Issuance of 25,397,456 shares of Class A common	_	_	20.7	_	_	20.7
stock in connection with the acquisitions (Note 8) Issuance of 222,762 shares of Class A common stock	0.3		487.7			488.0
to participants in the 401(k) profit-sharing plans	_	_	4.9	-	_	4.9
Issuance of 313,909 shares of Class A common stock to participants in the Employee Stock Purchase Plan	_	_	4.4	_		4.4
Issuance of 1,150,000 shares of Series A preferred stock	_	-	277.3	_	-	277.3
Amortization of compensation expense related to stock options			6.9	_	_	6.9
Issuance of 120,261 shares of Class A common stock to Series A preferred stock shareholders	_	_	5.1		_	5.1
Other comprehensive income			E 1 502 5	• 1404TAS	76.4	76.4
Balance, December 31, 1999	<u>\$ 1.6</u>	-	\$ 1,523.5	\$ (491.3)	<u>\$ 74.7</u>	<u>\$_1,108.5</u>

MCLEODUSA INCORPORATED AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

	Year Ended December 31.		er 31.
	1999	1998	1997
Cash Flows from Operating Activities			
Net loss	\$(220.3)	\$(124.9)	\$ (79.9)
Adjustments to reconcile net loss to net cash (used in) operating activities:	*(====,	*(/ /	4 (. 5.5)
Depreciation	105.6	53.3	17.6
Amortization	85.1	34.7	15.7
Accretion of interest on senior discount notes	38.9	35.1	26.7
Changes in assets and liabilities, net of effects of acquisitions:	50.5	55.1	20.7
(Increase) in trade receivables	(20.7)	(6.4)	(15.9)
(Increase) in inventory	(12.7)	(8.2)	(0.8)
(Increase) decrease in deferred expenses.	(4.0)	0.9	1.2
(Increase) decrease in prepaid expenses and other	10.2		
(Increase) in deferred line installation costs	(27.2)	(34.3)	(1.0)
Increase (decrease) in accounts payable and accrued expenses		(13.6)	(9.7)
	(16.9)	32.2	27.1
Increase in deferred revenue	10.5	4.6	7.2
Increase in customer deposits	9.3	<u>4.1</u>	3.0
Net cash (used in) operating activities	(42.2)	<u>- (22.5)</u>	(8.8)
		-	
Cash Flows from Investing Activities			
Purchase of property and equipment	(599.7)	(289.9)	(151.3)
Available-for-sale securities:	(000)	(4.55.5)	(101.0)
Purchases	(1.247.3)	(607.4)	(116.0)
Sales	144.3	264.4	102.4
Maturities.	391.5	242.0	133.8
Business acquisitions			
Dosiness acquisitoris	(230.8)	(27.8)	(181 9)
Deposits on PCS licenses	<u> </u>		(28.0)
Other	<u>(8.9)</u>	(5.2)	(1.8)
Net cash (used in) investing activities	<u>(1.550.9</u>)	<u>(423.9</u>)	_(242.8)
Cash Flows from Financing Activities			
Payments on contracts and notes payable	(26.2)	(11.1)	(19.0)
Proceeds from long-term debt	485.8	583.9	506.6
Payments on long-term debt	(279.2)	(10.9)	(2.2)
Net proceeds from issuance of common stock	` 18.0	` 7,7	`1.6
Net proceeds from preferred stock - Series A	278.1		
Net proceeds from preferred stock – Series B and C	998.7	_	
Payments of preferred stock dividends	(10.3)	_	<u></u>
Net cash provided by financing activities	1.464.9	569.6	487.0
Net cash provided by manning accordes	_1.505.3		<u>++01,0</u>
Net increase (decrease) in cash and cash equivalents	(128.2)	123.2	235.4
Cash and cash equivalents:	7		
Beginning	455.1	331.9	- 96.5
Ending	\$_326.9	\$ 455.1	\$ 331.9
	<u># -020.9</u>	9 455.1	<u> </u>
Supplemental Disclosure of Cash Flow Information			
Cash payment for interest, net of interest capitalized 1999 \$23.0; 1998 \$10.7;			
1997 \$4.4	\$ 85,8	\$ 27.0	\$ 1.8
	*****	*	*************************************
Supplemental Schedule of Noncash Investing and Financing Activities		•	
Release of 112,354 shares of Class A common stock from escrow	<u> </u>	<u>></u>	<u>\$1.3</u>
Capital leases incurred for the acquisition of property and equipment	\$ 10.3	\$ 5.9	\$ 3.4
	===		

None

SECURITIES AND EXCHANGE COMMISSION Washington, D.G. 20549

FORM 10-Q

			•	
(Mark One)				
⊠		SUANT TO SECTION	I 13 OR 15(d) OF THE SECURITIE	ES
	For the Quarterly Period En	ided September 30, 2	000	
		or		
	TRANSITION REPORT PUR EXCHANGE ACT OF 1934	SUANT TO SECTION	13 OR 15(d) OF THE SECURITIE	ES
	For the transition period	to		
	Commission file number 0-	20763		
		USA INCOI ne of régistrant as specific	RPORATED ad in its charter)	
	Delaware (State of Incorporation)	·	42-1407240 (IRS Employer Identification No.)	
ľ	AcLeodUSA Technology Pa 6400 C Street SW P.O. Box 3177	rk		
(Cedar Rapids, Iowa Address of principal executive office	ce)	52406-3177 (Zip Code)	
	(319-364-0000 Registrant's telephone nu including area code)		
or 15(d) of a period that	the Securities Exchange Act	of 1934 during the p to file such reports),	Il reports required to be filed by Se receding 12 months (or for such and (2) has been subject to suc No	shorter
The num 2000:	ber of shares outstanding of	each class of the issue	er's common stock as of Novembe	r3,

Common Stock Class A: (\$.01 par value) 585,913,753 shares

Common Stock Class B: (\$.01 par value)



PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

McLEODUSA INCORPORATED AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (In millions, except shares)

(iii iiiiiiolis, except silales)	September 30,	December 31,
ASSETS	2000 (Unaudited)	1999
Current Assets	(=======,	
Cash and cash equivalents	\$ 353.6	\$ 326.9
Investment in available-for-sale securities	226.3	934.1
Trade receivables, net	255.4	183.8
Inventory	31.0	27.5
Deferred expenses	42.9	39.2
Prepaid expenses and other	50.2	<u> 58.0</u>
TOTAL CURRENT ASSETS	<u>959.4</u>	<u>1,569.5</u>
Property and Equipment		
Land and building	116.5	85.1
Telecommunications networks	1,043.8	635.9
Furniture, fixtures and equipment	401.0	267.2
Networks in progress	941.4	453.2
Building in progress	3.2	<u> </u>
	2,505.9	1,442.6
Less accumulated depreciation	<u>343.6</u>	<u> 172.6</u>
	2,162.3	1,270.0
Investments, Intangible and Other Assets		
Other investments	31.8	35.9
Goêdwill, net	3,032.8	957.1
Other intangibles, net	346.3	290.2
Other	<u> 137.1</u>	<u>80.4</u>
	3,548.0	1,363.6
	<u>\$ 6,669.7</u>	<u>\$_4,203,1</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities	•	
Current maturities of long-term debt	\$ 29.1	\$ 14.4
Contracts and notes payable	0.1	0.1
Accounts payable	179.2	109.6
Accrued payroll and payroll related expenses	₂ 37.6	26.2
Other accrued liabilities	218.6	92.2
Deferred revenue, current portion	49.6	24.1
Customer deposits	<u>47.8</u>	<u> 30.1</u>
TOTAL CURRENT LIABILITIES	562.0	296.7
Long-term Debt, less current maturities	2,371.3	1,763.8
Deferred Revenue, less current portion	13.5	15.8
Other long-term liabilities	19.0	18.3
	2,965.8	2,094.6
Redeemable convertible preferred stock		
Preferred, Series B, redeemable, convertible, \$.01 par value, authorized,		
issued and outstanding 2000 275,000 shares; 1999 275,000 shares	687.5	687.5
Preferred, Series C, redeemable, convertible, \$.01 par value, authorized,	_	
issued and outstanding 2000 125,000 shares; 1999 125,000 shares	312.5	<u>312.5</u>
	<u> 1,000.0</u>	1,000.0
Stockholders' Equity		
Capital Stock:		
Preferred, Series A, \$.01 par value: authorized 1,150,000 shares; issued		
and outstanding 2000 1,149,580 shares; 1999 1,150,000 shares		
Common, Class A, \$.01 par value; authorized 2,000,000,000 shares;		
issued and outstanding 2000 585,128,506 shares; 1999 472,761,036		
shares	5.9	4.8
Common, Člass B, convertible, \$.01 par value; authorized 22,000,000		
shares; issued and outstanding 2000 and 1999 none	0.540.0	4 500 5
Additional paid-in capital	3,518.6	1,523.5
Accumulated deficit	(872.4)	(494.5)
Accumulated other comprehensive income	<u>51.8</u>	<u> 74.7</u>
	2,703.9	1,108.5
	\$ 6,669.7	\$ 4,203.1

Class A common stock and accumulated deficit are presented after giving effect for the three-for-one stock split effected in the form of a stock dividend as described in Note 4.



McLEODUSA INCORPORATED AND SUBSIDIARIES

UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (In millions, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2000	1999	2000	1999
Revenues:		·		
Telecommunications	\$ 278.2	\$ 163.6	\$ 721.6	\$ 416.1
Local exchange services	21.6	20.3	63.8	57.7
Directory	60.7	51.9	185.3	157.2
Telemarketing	<u>6.1</u>	5.3	16.0	13.9
TOTAL REVENUES	366.6	241.1	986.7	644.9
Operating expenses:				
Cost of service	204.2	121.9	548.6	327.4
Selling, general and âdministrative	147.3	104.0	403.9	282.4
Depreciation and amortization	113.6	51.9	276.8	130.6
TOTAL OPERATING EXPENSES	465.1	277.8	1,229.3	740.4
OPERATING LOSS	(98.5)	(36.7)	(242.6)	(95.5)
Nonoperating income (expense):				
Interest income	12.2	8.1	43.1	23.1
Interest (expense)	(40.7)	(36.8)	(113.6)	(102.5)
Other income (expense)	(0.7)	7.0	1.2	<u></u> 7.6
TOTAL NONOPERATING INCOME (EXPENSE)	(29.2)	(21.7)	(69.3)	(71.8)
LOSS BEFORE INCOME TAXES AND				
EXTRAORDINARY CHARGE	(127.7)	(58.4)	(311.9)	(167.3)
Income taxes				
LOSS BEFORE EXTRAORDINARY CHARGE	(127.7)	(58.4)	(311.9)	(167.3)
Extraordinary charge for early retirement of debt	(24.5)		(24.5)	
NET LOSS	(152.2)	(58.4)	(336.4)	(167.3)
Preferred stock dividend	(13.6)	(4.1)	(40.8)	(4.1)
NET LOSS APPLICABLE TO COMMON SHARES	<u>\$ (165.8)</u>	<u>\$ (62.5)</u>	<u>\$ (377.2)</u>	<u>\$_(171.4</u>)
Loss per common share:				
Loss before extraordinary charge	\$ (0.24)	\$ (0:14)	\$ (0.65)	\$ (0.39)
Extraordinary charge	(0.04)	(*****/	, ,,	(,
Loss per common share	······································	<u> </u>	(0.04)	
÷ .	\$ (0.28)	\$ (0.14)	<u>\$ (0.69</u>)	<u>\$ (0.39</u>)
Weighted average common shares outstanding	583.3	<u>458.0</u>	<u>547.3</u>	<u>434.9</u>
Other comprehensive income (loss), net of tax:				
Unrealized gains on securities:				
Unrealized holding gains (losses) arising during the				
period	(30.5)	8.8	(21.1)	26.6
Less: reclassification adjustment for gains included in				
net income	(0.5)	(8.1)	1.8	(8.8)
TOTAL OTHER COMPREHENSIVE INCOME (LOSS).	(30.0)	0.7	(22.9)	17.8
COMPREHENSIVE LOSS	<u>\$ (195.8</u>)	<u>\$ (61.8)</u>	<u>\$ (400.1)</u>	\$ (153.6)

Loss per common share and weighted average common shares outstanding are presented after giving effect for the three-for-one stock split effected in the form of a dividend as described in Note 4.



UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS (In millions)

	Nine Months EndedSeptember 30,	
	2000	1999
Cash Flows from Operating Activities	* (000 t)	A (407.0)
Net loss	\$ (336.4)	\$ (167.3)
Depreciation	142.7	74.3
Amortization	134.1	56.3
Accretion of interest on senior discount notes	31.7	28.8
Changes in assets and liabilities, net of effects of acquisitions:		
(Increase) in trade receivables	(59.0)	(19.1)
(Increase) in inventory	(3.2)	(17.3)
(Increase) in deferred expenses	(3.6)	`(1.4)
Decrease in prepaid expenses and other	49.2	28.7
(Increase) in deferred line installation costs	(32.4)	(19.5)
Increase (decrease) in accounts payable and accrued expenses	32.0	(35.7)
Increase in deferred revenue	23.1	6.8
Increase in customer deposits	17.4	5.5
NET CASH (USED IN) OPERATING ACTIVITIES	(4.4)	(59.9)
Cash Flows from Investing Activities	<u> </u>	
Purchases of property and equipment	(876.5)	(394.1)
Purchases	(556.9)	(821.9)
Sales	` 34.4	135.9
Maturities	1,232.3	262.5
Business Acquisitions	(25.3)	(231.1)
Other	(42.8)	(1.6)
NET CASH (USED IN) INVESTING ACTIVITIES	(234.8)	(1,050.3)
Cash Flows from Financing Activities		
Payments on contracts and notes payable		(21.7)
Net proceeds from preferred stock – Series B and C	(1.0)	999.9
Net proceeds from long-term debt	55 ` 5.6	485.6
Payments on long-term debt	(313.2)	(211.0)
Net proceeds from preferred stock – Series A	`	`278.1
Net proceeds from issuance of common stock	42.0	9.4
Payments of preferred stock dividends	(17.5)	
NET CASH PROVIDED BY FINANCING ACTIVITIES	265.9	1,540.3
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	26.7	430.1
Cash and cash equivalents:	000.0	ı ĉe u
Beginning	326.9	455.1
Ending	<u>\$ 353.6</u>	<u>\$ 855.2</u>
Supplemental Disclosure of Cash Flow Information:		
Cash payment for interest	<u>\$117.6</u>	<u>\$ 77.3</u>
Supplemental Schedule of Noncash Investing and Financing Activities		
Capital leases incurred for the acquisition of property and equipment	<u>\$ 7.7</u>	<u>\$ 9.4</u>

EXHIBIT E

Motion for

Expedited Treatment and Waiver of Hearing

BEFORE THE STATE OF SOUTH CAROLINA PUBLIC SERVICE COMMISSION



In the Matter of the Application of)	
McLeodUSA Telecommunications Services, Inc.)))	
for a Certificate of Public Convenience and) Docket No	
Necessity to Provide Competitive Local		
Exchange Telecommunications Services,		
Facilities-Based Interexchange		
Telecommunications Services and for		
Alternative or Relaxed Regulation		

MOTION FOR

EXPEDITED TREATMENT AND WAIVER OF HEARING

Dated: March 27, 2001



MOTION OF McLEODUSA TELECOMMUNICATIONS SERVICES, INC. FOR EXPEDITED TREATMENT AND WAIVER OF HEARING

McLeodUSA Telecommunications Services, Inc. ("McLeodUSA") respectfully moves the State of South Carolina Public Service Commission ("Commission") for an order for expedited treatment and waiver of hearing in connection with McLeodUSA's Application for a Certificate of Public Convenience and Necessity to provide competitive local exchange and facilities-based interexchange telecommunications services and for alternative or relaxed regulation treatment

McLeodUSA is an experienced, nondominant carrier that provides integrated telecommunications services to small- and medium-size business and residential customers and governmental entities. In South Carolina, McLeodUSA is already authorized to provide resold intrastate interexchange services pursuant to a Certificate of Public Convenience and Necessity granted by this Commission by Order No. 97-944 issued in Docket No. 97-207-C (Nov. 4, 1997). Pursuant to this Order, McLeodUSA offers resold intrastate interexchange telecommunications services to customers within the State of South Carolina. Additionally, McLeodUSA offers integrated telecommunications including local services in its 26-state footprint, primarily in the Midwest, Rocky Mountain and Pacific Northwest states; long distance and advanced data services are available in all states except Alaska and Hawaii.

McLeodUSA, by this Commission, has already been deemed qualified to provide, and is currently providing, telecommunications services in the State of South Carolina pursuant to the above referenced proceeding. As such, McLeodUSA requests expedited treatment of this Application and waiver of the hearing in South Carolina.

For the foregoing reasons, McLeodUSA respectfully moves that the Commission grant expedited treatment and waiver of the hearing in South Carolina.

Respectfully submitted,

Grace R. Chiu

Brett P Ferenchak

SWIDLER BERLIN SHEREFF FRIEDMAN, LLP

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Telephone:

(202) 424-7500

Facsimile:

(202) 424-7645

Counsel for

McLeodUSA Telecommunications Services, Inc.

Dated: March 27, 2001





EXHIBIT F

Pre-Filed Testimony of David R. Conn